6/6/88 A8720-2

POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

JANUARY-MARCH

| | CANADIAN PRODUCERS | | | UNITED STATES PRODUCERS | | | TOTAL CANADIAN & U.S. PRODUCERS | | |
|---|---|---|---|---|---|---|---|---|---|
| | 1988 | 1987 | Change % | 1988 | 1987 | Change % | 1988 | 1987 | Change % |
| Beginning Inventory | 1,251,312 | 1,693,794 | -26.1% | 160,182 | 406,745 | -60.6% | 1,411,494 | 2,100,539 | -32.8% |
| (+) Production | 2,436,198 | 2,043,989 | 19.2% | 424,952 | 295,921 | 43.6% | 2,861,150 | 2,339,910 | 22.3% |
| (-) Ending Inventory | 1,373,727 | 1,410,207 | -2.6% | 178,268 | 352,773 | -49.5% | 1,551,995 | 1,762,980 | -12.0% |
| (=) Total Disappearance | 2,313,783 | 2,327,576 | - .6% | 406,866 | 349,893 | 16.3% | 2,720,649 | 2,677,469 | 1.6% |
| (-) Exports | 1,003,630 | 871,875 | 15.1% | 123,983 | 57,559 | 115.4% | 1,127,613 | 929,434 | 21.3% |
| (=) Disappearance-Canada & United States | 1,310,153 | 1,455,701 | -10.0% | 282,883 | 292,334 | -3.2% | 1,593,036 | 1,748,035 | -8.9% |

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1988 & 1987

| | PRODUCTION | | ENDING INVENTORY, March 31 | | | | DISAPPEARANCE | |
|---|---|---|---|---|---|---|---|---|
| | 1988 | JAN-MAR 1987 | MINE SITE | OFFSITE | 1988 | 1987 | 1988 | JAN-MAR 1987 |
| MURIATE | | | | | | | | |
| Special Standard | 47,769 | 110,990 | 12,561 | 20,605 | 33,166 | 42,546 | 60,493 | 99,235 |
| Standard | 847,746 | 574,242 | 242,443 | 188,176 | 430,619 | 426,725 | 903,357 | 714,659 |
| Chemical | 22,696 | 23,470 | 5,329 | 3,385 | 8,714 | 13,932 | 21,366 | 18,393 |
| Coarse | 776,674 | 611,306 | 75,668 | 344,619 | 420,287 | 407,358 | 672,119 | 728,597 |
| Granular | 903,344 | 770,185 | 192,071 | 301,909 | 493,980 | 558,644 | 836,311 | 866,547 |
| Soluble | 192,781 | 191,867 | 51,553 | 77,869 | 129,422 | 246,225 | 151,516 | 182,270 |
| Sulphates | 70,140 | 57,850 | 21,962 | 13,845 | 35,807 | 67,540 | 75,487 | 67,768 |
| TOTAL: | 2,861,150 | 2,339,910 | 601,587 | 950,408 | 1,551,995 | 1,762,970 | 2,720,649 | 2,677,469 |

| | AGRICULTURAL SALES | | | | NON-AGRICULTURAL SALES | | | | TOTAL AG & NON-AG SALES | |
|---|---|---|---|---|---|---|---|---|---|---|
| | U.S. & CANADA | | EXPORTS | | U.S. & CANADA | | EXPORTS | | JANUARY-MARCH | |
| | 1988 | JAN-MAR 1987 | 1988 | JAN-MAR 1987 | 1988 | JAN-MAR 1987 | 1988 | JAN-MAR 1987 | 1988 | 1987 |
| MURIATE | | | | | | | | | | |
| Special Std | 15 | 16 | 46,600 | 102,090 | - | - | - | - | 46,615 | 102,106 |
| Standard | 106,612 | 114,429 | 743,109 | 628,671 | 67,241 | 54,945 | 333 | 1,333 | 917,295 | 799,378 |
| Chemical | - | - | - | - | 14,337 | 16,828 | 624 | 589 | 14,961 | 17,417 |
| Coarse | 638,191 | 710,659 | 62,526 | 56,929 | - | - | - | - | 700,717 | 767,588 |
| Granular | 553,653 | 706,255 | 197,988 | 90,771 | - | - | - | - | 751,641 | 797,026 |
| Soluble | 97,769 | 125,246 | 24,885 | 17,409 | 29,620 | 23,331 | 23,932 | 8,701 | 176,206 | 174,687 |
| Sulphates | 48,112 | 43,697 | 27,588 | 22,908 | 1,851 | 662 | 28 | 33 | 77,579 | 67,300 |
| TOTAL: | 1,444,352 | 1,700,302 | 1,102,696 | 918,778 | 113,049 | 95,766 | 24,917 | 10,656 | 2,685,014 | 2,725,502 |

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JANUARY - MARCH 1988

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| Argentina | 2,672 | 0 | 0 | 0 | 0 | 2,672 |
| Australia | 26 | 8,483 | 20,305 | 0 | 1,359 | 30,173 |
| Bangladesh | 13,889 | 0 | 0 | 0 | 0 | 13,889 |
| Brazil | 36,342 | 13,802 | 56,331 | 0 | 0 | 106,475 |
| Chile | 25,048 | 0 | 0 | 0 | 5,755 | 30,803 |
| China | 239,156 | 0 | 0 | 0 | 12,130 | 251,286 |
| Columbia | 7,665 | 7,937 | 2,087 | 0 | 1,664 | 19,353 |
| Costa Rica | 1,670 | 0 | 991 | 0 | 800 | 3,461 |
| Denmark | 35,688 | 0 | 0 | 0 | 0 | 35,688 |
| Dom. Republic | 0 | 0 | 7,757 | 0 | 0 | 7,757 |
| Ecuador | 4,740 | (1,389) | 2,083 | 0 | 0 | 5,434 |
| Guatemala | 0 | 0 | 470 | 0 | 0 | 470 |
| Holland | 3,335 | 0 | 32,870 | 0 | 0 | 36,205 |
| Honduras | 2,333 | 0 | 0 | 0 | 0 | 2,333 |
| India | 41,653 | 0 | 0 | 0 | 0 | 41,653 |
| Indonesia | 40,774 | 0 | 0 | 0 | 0 | 40,774 |
| Ireland | 0 | 0 | 2,842 | 0 | 0 | 2,842 |
| Jamaica | 0 | 0 | 2,207 | 0 | 0 | 2,207 |
| Japan | 42,953 | 15,329 | 5,753 | 24,256 | 1,276 | 89,567 |
| Korea | 71,102 | 0 | 0 | 0 | 0 | 71,102 |
| Malaysia | 77,997 | 0 | 0 | 0 | 0 | 77,997 |
| Mexico | 13,298 | 16,551 | 14,795 | 0 | 1,125 | 45,769 |
| New Zealand | 21,623 | 0 | 1,705 | 629 | 0 | 23,957 |
| Nigeria | 5,952 | 0 | 0 | 0 | 0 | 5,952 |
| Peru | 4,424 | 0 | 0 | 0 | 2,627 | 7,051 |
| Philippines | 23,187 | 0 | 0 | 0 | 0 | 23,187 |
| Puerto Rico | 0 | 1,813 | 0 | 0 | 319 | 2,132 |
| South Africa | 0 | 0 | 5,368 | 0 | 533 | 5,901 |
| Sri Lanka | 32,256 | 0 | 0 | 0 | 0 | 32,256 |
| Switzerland | 14,236 | 0 | 14,896 | 0 | 0 | 29,132 |
| Taiwan | 27,690 | 0 | 0 | 0 | 0 | 27,690 |
| Venezuela | 0 | 0 | 27,528 | 0 | 0 | 27,528 |
| TOTAL AG: | 789,709 | 62,526 | 197,988 | 24,885 | 27,588 | 1,102,696 |
| NON-AGRICULTURAL | | | | | | |
| Italy | 0 | - | - | 9,145 | 0 | 9,145 |
| Japan | 487 | - | - | 6,699 | 0 | 7,186 |
| Korea | 0 | - | - | 7,978 | 0 | 7,978 |
| Mexico | 333 | - | - | 110 | 28 | 471 |
| Pakistan | 12 | - | - | 0 | 0 | 12 |
| United Kingdom | 125 | - | - | 0 | 0 | 125 |
| TOTAL NON-AG: | 957 | - | - | 23,932 | 28 | 24,917 |
| **TOTAL EXPORTS:** | **790,666** | **62,526** | **197,988** | **48,817** | **27,616** | **1,127,613** |

**POTASH & PHOSPHATE INSTITUTE**
**QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES**
**BY CANADIAN PRODUCERS**
**(Short Tons K2O)**

**JANUARY-MARCH QUARTER, 1988 & 1987**

| | PRODUCTION | | ENDING INVENTORY, March 31 | | | | DISAPPEARANCE | |
|---|---|---|---|---|---|---|---|---|
| | 1988 JAN-MAR | 1987 | MINE SITE | OFFSITE | 1988 | 1987 | 1988 JAN-MAR | 1987 |
| MURIATE | | | | | | | | |
| Special Standard | 47,769 | 110,990 | 12,561 | 20,605 | 33,166 | 42,546 | 60,493 | 99,235 |
| Standard | 725,424 | 516,756 | 185,534 | 188,085 | 373,619 | 300,521 | 789,552 | 621,719 |
| Chemical | 20,222 | 21,610 | 3,810 | 3,385 | 7,195 | 11,728 | 19,281 | 13,912 |
| Coarse | 736,072 | 583,932 | 72,162 | 344,245 | 416,407 | 403,523 | 631,862 | 686,451 |
| Granular | 731,838 | 627,272 | 120,109 | 301,905 | 422,014 | 406,706 | 672,234 | 732,507 |
| Soluble | 174,873 | 183,429 | 43,457 | 77,869 | 121,326 | 245,173 | 140,361 | 173,752 |
| TOTAL: | 2,436,198 | 2,043,989 | 437,633 | 936,094 | 1,373,727 | 1,410,197 | 2,313,783 | 2,327,576 |

| | AGRICULTURAL SALES | | | | NON-AGRICULTURAL SALES | | | | TOTAL AG & NON-AG SALES | |
|---|---|---|---|---|---|---|---|---|---|---|
| | U.S. & CANADA | | EXPORTS | | U.S. & CANADA | | EXPORTS | | JANUARY-MARCH | |
| | 1988 JAN-MAR | 1987 | 1988 JAN-MAR | 1987 | 1988 JAN-MAR | 1987 | 1988 JAN-MAR | 1987 | 1988 | 1987 |
| MURIATE | | | | | | | | | | |
| Special Std | 15 | 16 | 46,600 | 102,090 | - | - | - | - | 46,615 | 102,106 |
| Standard | 69,451 | 89,954 | 710,460 | 614,600 | 31,200 | 31,530 | - | 413 | 811,111 | 736,497 |
| Chemical | - | - | - | - | 12,367 | 12,974 | 624 | 589 | 12,991 | 13,563 |
| Coarse | 600,116 | 685,740 | 62,102 | 51,413 | - | - | - | - | 662,218 | 737,153 |
| Granular | 449,795 | 583,398 | 135,137 | 76,660 | - | - | - | - | 584,932 | 660,058 |
| Soluble | 89,690 | 124,563 | 24,885 | 17,409 | 26,947 | 21,866 | 23,822 | 8,701 | 165,344 | 172,539 |
| TOTAL: | 1,209,067 | 1,483,671 | 979,184 | 862,172 | 70,514 | 66,370 | 24,446 | 9,703 | 2,283,211 | 2,421,916 |

Note: Exports are listed on reverse.

**POTASH & PHOSPHATE INSTITUTE**
**QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)**

**JANUARY - MARCH 1988**

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | TOTAL |
|---|---|---|---|---|---|
| Argentina | 2,672 | 0 | 0 | 0 | 2,672 |
| Australia | 26 | 8,483 | 20,305 | 0 | 28,814 |
| Bangladesh | 13,889 | 0 | 0 | 0 | 13,889 |
| Brazil | 26,857 | 13,802 | 35,135 | 0 | 75,794 |
| Chile | 25,048 | 0 | 0 | 0 | 25,048 |
| China | 239,156 | 0 | 0 | 0 | 239,156 |
| Columbia | 0 | 7,937 | 0 | 0 | 7,937 |
| Costa Rica | 1,670 | 0 | 0 | 0 | 1,670 |
| Denmark | 35,688 | 0 | 0 | 0 | 35,688 |
| Holland | 3,335 | 0 | 32,870 | 0 | 36,205 |
| India | 41,653 | 0 | 0 | 0 | 41,653 |
| Indonesia | 40,774 | 0 | 0 | 0 | 40,774 |
| Ireland | 0 | 0 | 2,842 | 0 | 2,842 |
| Jamaica | 0 | 0 | 2,207 | 0 | 2,207 |
| Japan | 40,208 | 15,329 | 5,753 | 24,256 | 85,546 |
| Korea | 71,102 | 0 | 0 | 0 | 71,102 |
| Malaysia | 77,997 | 0 | 0 | 0 | 77,997 |
| Mexico | 12,052 | 16,551 | 14,718 | 0 | 43,321 |
| New Zealand | 21,612 | 0 | 1,705 | 629 | 23,946 |
| Nigeria | 5,952 | 0 | 0 | 0 | 5,952 |
| Philippines | 23,187 | 0 | 0 | 0 | 23,187 |
| South Africa | 0 | 0 | 5,368 | 0 | 5,368 |
| Sri Lanka | 32,256 | 0 | 0 | 0 | 32,256 |
| Switzerland | 14,236 | 0 | 0 | 0 | 14,236 |
| Taiwan | 27,690 | 0 | 0 | 0 | 27,690 |
| Venezuela | 0 | 0 | 14,234 | 0 | 14,234 |
| TOTAL AG: | 757,060 | 62,102 | 135,137 | 24,885 | 979,184 |
| NON-AGRICULTURAL | | | | | |
| Italy | 0 | - | - | 9,145 | 9,145 |
| Japan | 487 | - | - | 6,699 | 7,186 |
| Korea | 0 | - | - | 7,978 | 7,978 |
| Pakistan | 12 | - | - | 0 | 12 |
| United Kingdom | 125 | - | - | 0 | 125 |
| TOTAL NON-AG: | 624 | - | - | 23,822 | 24,446 |
| **TOTAL EXPORTS:** | **757,684** | **62,102** | **135,137** | **48,707** | **1,003,630** |

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1988 & 1987

| | PRODUCTION | | ENDING INVENTORY, March 31 | | | | DISAPPEARANCE | |
|---|---|---|---|---|---|---|---|---|
| | 1988 JAN-MAR | 1987 | MINE SITE | OFFSITE | 1988 | 1987 | 1988 JAN-MAR | 1987 |
| MURIATE | | | | | | | | |
| Standard | 122,322 | 57,486 | 56,909 | 91 | 57,000 | 126,204 | 113,805 | 92,940 |
| Chemical | 2,474 | 1,860 | 1,519 | - | 1,519 | 2,204 | 2,085 | 4,481 |
| Coarse | 40,602 | 27,374 | 3,506 | 374 | 3,880 | 3,835 | 40,257 | 42,146 |
| Granular | 171,506 | 142,913 | 71,962 | 4 | 71,966 | 151,938 | 164,077 | 134,040 |
| Soluble | 17,908 | 8,438 | 8,096 | - | 8,096 | 1,052 | 11,155 | 8,518 |
| Sulphates | 70,140 | 57,850 | 21,962 | 13,845 | 35,807 | 67,540 | 75,487 | 67,768 |
| TOTAL: | 424,952 | 295,921 | 163,954 | 14,314 | 178,268 | 352,773 | 406,866 | 349,893 |

| | AGRICULTURAL SALES | | | | NON-AGRICULTURAL SALES | | | | TOTAL AG & NON-AG SALES | |
|---|---|---|---|---|---|---|---|---|---|---|
| | U.S. & CANADA | | EXPORTS | | U.S. & CANADA | | EXPORTS | | JANUARY-MARCH | |
| | 1988 JAN-MAR | 1987 | 1988 JAN-MAR | 1987 | 1988 JAN-MAR | 1987 | 1988 JAN-MAR | 1987 | 1988 | 1987 |
| MURIATE | | | | | | | | | | |
| Standard | 37,161 | 24,475 | 32,649 | 14,071 | 36,041 | 23,415 | 333 | 920 | 106,184 | 62,881 |
| Chemical | - | - | - | - | 1,970 | 3,854 | - | - | 1,970 | 3,854 |
| Coarse | 38,075 | 24,919 | 424 | 5,516 | - | - | - | - | 38,499 | 30,435 |
| Granular | 103,858 | 122,857 | 62,851 | 14,111 | - | - | - | - | 166,709 | 136,968 |
| Soluble | 8,079 | 683 | - | - | 2,673 | 1,465 | 110 | - | 10,862 | 2,148 |
| Sulphates | 48,112 | 43,697 | 27,588 | 22,908 | 1,851 | 662 | 28 | 33 | 77,579 | 67,300 |
| TOTAL: | 235,285 | 216,631 | 123,512 | 56,606 | 42,535 | 29,396 | 471 | 953 | 401,803 | 303,586 |

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

JANUARY - MARCH 1988

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| Australia | 0 | 0 | 0 | 0 | 1,359 | 1,359 |
| Brazil | 9,485 | 0 | 21,196 | 0 | 0 | 30,681 |
| Chile | 0 | 0 | 0 | 0 | 5,755 | 5,755 |
| China | 0 | 0 | 0 | 0 | 12,130 | 12,130 |
| Columbia | 7,665 | 0 | 2,087 | 0 | 1,664 | 11,416 |
| Costa Rica | 0 | 0 | 991 | 0 | 800 | 1,791 |
| Dom. Republic | 0 | 0 | 7,757 | 0 | 0 | 7,757 |
| Ecuador | 4,740 | (1,389) | 2,083 | 0 | 0 | 5,434 |
| Guatemala | 0 | 0 | 470 | 0 | 0 | 470 |
| Honduras | 2,333 | 0 | 0 | 0 | 0 | 2,333 |
| Japan | 2,745 | 0 | 0 | 0 | 1,276 | 4,021 |
| Mexico | 1,246 | 0 | 77 | 0 | 1,125 | 2,448 |
| New Zealand | 11 | 0 | 0 | 0 | 0 | 11 |
| Peru | 4,424 | 0 | 0 | 0 | 2,627 | 7,051 |
| Puerto Rico | 0 | 1,813 | 0 | 0 | 319 | 2,132 |
| South Africa | 0 | 0 | 0 | 0 | 533 | 533 |
| Switzerland | 0 | 0 | 14,896 | 0 | 0 | 14,896 |
| Venezuela | 0 | 0 | 13,294 | 0 | 0 | 13,294 |
| TOTAL AG: | 32,649 | 424 | 62,851 | 0 | 27,588 | 123,512 |
| NON-AGRICULTURAL | | | | | | |
| Mexico | 333 | - | - | 110 | 28 | 471 |
| TOTAL NON-AG: | 333 | - | - | 110 | 28 | 471 |
| **TOTAL EXPORTS:** | **32,982** | **424** | **62,851** | **110** | **27,616** | **123,983** |

6/4/88

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0488
June 9, 1988

APRIL

| | CANADIAN PRODUCERS 1988 | 1987 | Change % | UNITED STATES PRODUCERS 1988 | 1987 | Change % | TOTAL CANADIAN & U.S. PRODUCERS 1988 | 1987 | Change % |
|---|---|---|---|---|---|---|---|---|---|
| Beginning Inventory | 1,373,727 | 1,410,207 | -2.6% | 178,268 | 352,773 | -49.5% | 1,551,995 | 1,762,980 | -12.0% |
| (+) Production | 823,123 | 758,846 | 9.3% | 136,619 | 116,083 | 17.7% | 965,742 | 874,929 | 10.4% |
| (-) Ending Inventory | 1,308,460 | 1,219,275 | 7.3% | 150,737 | 291,115 | -48.2% | 1,459,197 | 1,510,390 | -3.4% |
| (=) Total Disappearance | 894,390 | 949,778 | -5.8% | 164,150 | 177,741 | -7.6% | 1,058,540 | 1,127,519 | -6.1% |
| (-) Exports | 345,005 | 319,980 | 7.8% | 33,259 | 86,062 | -61.4% | 378,264 | 406,042 | -6.8% |
| (=) Disappearance-Canada & United States | 549,385 | 629,798 | -12.8% | 130,891 | 91,679 | 42.8% | 680,276 | 721,477 | -5.7% |

TEN MONTHS (JULY-APRIL) OF THE FERTILIZER YEAR

| | CANADIAN PRODUCERS 1987/88 | '86/87 | Change % | UNITED STATES PRODUCERS 1987/88 | '86/87 | Change % | TOTAL CANADIAN & U.S. PRODUCERS 1987/88 | '86/87 | Change % |
|---|---|---|---|---|---|---|---|---|---|
| Beginning Inventory | 1,259,676 | 1,690,234 | -25.5% | 219,620 | 294,222 | -25.4% | 1,479,296 | 1,984,456 | -25.5% |
| (+) Production | 6,989,505 | 6,267,713 | 11.5% | 1,267,137 | 1,118,529 | 13.3% | 8,256,642 | 7,386,242 | 11.8% |
| (-) Ending Inventory | 1,308,460 | 1,219,275 | 7.3% | 150,737 | 291,115 | -48.2% | 1,459,197 | 1,510,390 | -3.4% |
| (=) Total Disappearance | 6,940,721 | 6,738,672 | 3.0% | 1,336,020 | 1,121,636 | 19.1% | 8,276,741 | 7,860,308 | 5.3% |
| (-) Exports | 3,052,484 | 2,646,042 | 15.4% | 452,134 | 462,327 | -2.2% | 3,504,618 | 3,108,369 | 12.7% |
| (=) Disappearance-Canada & United States | 3,888,237 | 4,092,630 | -5.0% | 883,886 | 659,309 | 34.1% | 4,772,123 | 4,751,939 | .4% |

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| FY 1987/88 | 1,235 | 1,210 | 1,206 | 1,361 | 1,551 | 1,411 | 1,200 | 1,323 | 1,552 | 1,459 | | |
| FY 1986/87 | 1,885 | 1,921 | 1,811 | 2,092 | 2,365 | 2,101 | 1,817 | 1,869 | 1,763 | 1,510 | 1,581 | 1,479 |

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL 1988

| | PRODUCTION | | ENDING INVENTORY April 31 | | | | DISAPPEARANCE | |
|---|---|---|---|---|---|---|---|---|
| | 1988 APR | 1987 | MINE SITE | OFFSITE | 1988 | 1987 | 1988 APR | 1987 |
| MURIATE | | | | | | | | |
| Special Standard | 29,358 | 47,836 | 20,577 | 27,709 | 48,286 | 58,511 | 14,238 | 4,458 |
| Standard | 282,505 | 206,855 | 191,168 | 188,937 | 380,105 | 349,178 | 333,019 | 309,497 |
| Chemical | 5,821 | 9,256 | 3,792 | 3,653 | 7,445 | 10,850 | 7,090 | 6,294 |
| Coarse | 254,142 | 245,805 | 61,883 | 348,522 | 410,405 | 370,214 | 264,024 | 279,216 |
| Granular | 297,573 | 304,672 | 138,368 | 349,187 | 487,555 | 466,129 | 303,998 | 394,985 |
| Soluble | 72,268 | 63,650 | 32,677 | 58,126 | 90,803 | 201,772 | 110,887 | 98,830 |
| Sulphates | 24,075 | 20,435 | 20,152 | 14,446 | 34,598 | 53,736 | 25,284 | 34,239 |
| TOTAL: | 965,742 | 898,509 | 468,617 | 990,580 | 1,459,197 | 1,510,390 | 1,058,540 | 1,127,519 |

| | AGRICULTURAL SALES | | | | NON-AGRICULTURAL SALES | | | | TOTAL AG & NON-AG SALES | |
|---|---|---|---|---|---|---|---|---|---|---|
| | U.S. & CANADA | | EXPORTS | | U.S. & CANADA | | EXPORTS | | APRIL | |
| | 1988 APR | 1987 | 1988 APR | 1987 | 1988 APR | 1987 | 1988 APR | 1987 | 1988 | 1987 |
| MURIATE | | | | | | | | | | |
| Special Std | - | - | 5,475 | 4,655 | - | - | - | - | 5,475 | 4,655 |
| Standard | 26,679 | 38,762 | 293,150 | 273,670 | 20,017 | 15,596 | 407 | 271 | 340,253 | 328,299 |
| Chemical | - | - | - | - | 7,288 | 6,850 | 603 | 125 | 7,891 | 6,975 |
| Coarse | 273,121 | 249,988 | 5,987 | 35,200 | - | - | - | - | 279,108 | 285,188 |
| Granular | 260,428 | 357,467 | 34,458 | 53,560 | - | - | - | - | 294,886 | 411,027 |
| Soluble | 73,729 | 65,698 | 13,828 | 6,778 | 10,470 | 12,556 | 14,825 | 17,985 | 112,852 | 103,017 |
| Sulphates | 16,089 | 20,501 | 9,474 | 13,798 | 614 | 305 | 57 | - | 26,234 | 34,604 |
| TOTAL: | 650,046 | 732,416 | 362,372 | 387,661 | 38,389 | 35,307 | 15,892 | 18,381 | 1,066,699 | 1,173,765 |

**POTASH & PHOSPHATE INSTITUTE**
**REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES**
**BY CANADIAN PRODUCERS**
(Short Tons K2O)

**APRIL 1988**

| | PRODUCTION | | | ENDING INVENTORY April 31 | | | | DISAPPEARANCE | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | 1988 APR | | 1987 | MINE SITE | OFFSITE | 1988 | 1987 | 1988 APR | | 1987 |
| MURIATE | | | | | | | | | | |
| Special Standard | 29,358 | | 47,836 | 20,577 | 27,709 | 48,286 | 58,511 | 14,238 | | 4,458 |
| Standard | 247,711 | | 181,628 | 139,283 | 189,003 | 328,286 | 241,945 | 293,044 | | 265,299 |
| Chemical | 4,993 | | 8,472 | 2,224 | 3,653 | 5,877 | 8,418 | 6,311 | | 5,738 |
| Coarse | 237,216 | | 228,969 | 56,938 | 348,220 | 405,158 | 366,045 | 248,465 | | 262,714 |
| Granular | 241,657 | | 254,512 | 84,057 | 349,253 | 433,310 | 342,908 | 230,361 | | 316,108 |
| Soluble | 68,188 | | 61,009 | 29,417 | 58,126 | 87,543 | 201,448 | 101,971 | | 95,461 |
| TOTAL: | 829,123 | | 782,426 | 332,496 | 975,964 | 1,308,460 | 1,219,275 | 894,390 | | 949,778 |

| | AGRICULTURAL SALES | | | | NON-AGRICULTURAL SALES | | | | TOTAL AG & NON-AG SALES | |
|---|---|---|---|---|---|---|---|---|---|---|
| | U.S. & CANADA | | EXPORTS | | U.S. & CANADA | | EXPORTS | | APRIL | |
| | 1988 APR | 1987 | 1988 APR | 1987 | 1988 APR | 1987 | 1988 APR | 1987 | 1988 | 1987 |
| MURIATE | | | | | | | | | | |
| Special Std | - | - | 5,475 | 4,655 | - | - | - | - | 5,475 | 4,655 |
| Standard | 14,324 | 23,370 | 277,666 | 222,126 | 10,095 | 8,100 | - | - | 302,085 | 253,596 |
| Chemical | - | - | - | - | 6,700 | 4,320 | 413 | 125 | 7,113 | 4,445 |
| Coarse | 257,644 | 232,518 | 5,575 | 26,717 | - | - | - | - | 263,219 | 259,235 |
| Granular | 193,165 | 284,397 | 27,223 | 41,594 | - | - | - | - | 220,388 | 325,991 |
| Soluble | 65,939 | 62,316 | 13,828 | 6,778 | 9,156 | 9,564 | 14,825 | 17,985 | 103,748 | 96,643 |
| TOTAL: | 531,072 | 602,601 | 329,767 | 301,870 | 25,951 | 21,984 | 15,238 | 18,110 | 902,028 | 944,565 |

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

APRIL 1988

| | PRODUCTION | | ENDING INVENTORY April 31 | | | | DISAPPEARANCE | |
|---|---|---|---|---|---|---|---|---|
| | 1988 APR | 1987 | MINE SITE | OFFSITE | 1988 | 1987 | 1988 APR | 1987 |
| MURIATE | | | | | | | | |
| Standard | 34,794 | 25,227 | 51,885 | -66 | 51,819 | 107,233 | 39,975 | 44,198 |
| Chemical | 828 | 784 | 1,568 | - | 1,568 | 2,432 | 779 | 556 |
| Coarse | 16,926 | 16,836 | 4,945 | 302 | 5,247 | 4,169 | 15,559 | 16,502 |
| Granular | 55,916 | 50,160 | 54,311 | -66 | 54,245 | 123,221 | 73,637 | 78,877 |
| Soluble | 4,080 | 2,641 | 3,260 | - | 3,260 | 324 | 8,916 | 3,369 |
| Sulphates | 24,075 | 20,435 | 20,152 | 14,446 | 34,598 | 53,736 | 25,284 | 34,239 |
| TOTAL: | 136,619 | 116,083 | 136,121 | 14,616 | 150,737 | 291,115 | 164,150 | 177,741 |

| | AGRICULTURAL SALES | | | | NON-AGRICULTURAL SALES | | | | TOTAL AG & NON-AG SALES | |
|---|---|---|---|---|---|---|---|---|---|---|
| | U.S. & CANADA | | EXPORTS | | U.S. & CANADA | | EXPORTS | | APRIL | |
| | 1988 APR | 1987 | 1988 APR | 1987 | 1988 APR | 1987 | 1988 APR | 1987 | 1988 | 1987 |
| MURIATE | | | | | | | | | | |
| Standard | 12,355 | 15,392 | 15,484 | 51,544 | 9,922 | 7,496 | 407 | 271 | 38,168 | 74,703 |
| Chemical | - | - | - | - | 588 | 2,530 | 190 | - | 778 | 2,530 |
| Coarse | 15,477 | 17,470 | 412 | 8,483 | - | - | - | - | 15,889 | 25,953 |
| Granular | 67,263 | 73,070 | 7,235 | 11,966 | - | - | - | - | 74,498 | 85,036 |
| Soluble | 7,790 | 3,382 | - | - | 1,314 | 2,992 | - | - | 9,104 | 6,374 |
| Sulphates | 16,089 | 20,501 | 9,474 | 13,798 | 614 | 305 | 57 | - | 26,234 | 34,604 |
| TOTAL: | 118,974 | 129,815 | 32,605 | 85,791 | 12,438 | 13,323 | 654 | 271 | 164,671 | 229,200 |